# COMMERCE AND FINANCE

# MARKET BELONGS TO SPECIALTIES

Mercantile Marine Rises to New Tops, Common Advancing to 221/4.

WILL EARN \$40,000,000

Western Union Goes Up to 92 Again on Strength of Reported 6 Per Cent Dividend.

New York, Jan. 17 .- The stock market today belonged to a few specialties. Public interest was lacking with a very slim attendance at most customers rooms. Except for the fluctuations in some special issues, price changes were March

n an abundance of rumors rose to new tops on heavy trading. General Elec tric, Coal Products, International Agri-cultural, Central Leather and a few others recorded excellent gains. Closing prices for almost the entire list, however.

in the mercantile marine is sues made up more than 35 per cent of the total sales. The common advanced 13-8 to the new high of 221-4, where it 13-8 to the new nigh of 221-8, where it closed. On a turn-over in excess of 90,000 shares, the preferred certificates opened up a point over Saturday's close, at 823-8, and by noon had eclipsed the former top of 821-4 by three points. Be-

ore the close it lost 13-8.

Activity in the Marine shares was purred on by the official estimate of \$40,000,000 earnings for 1915, which would be fully four times these in 1913 and five times those in 1912. Trading was also assisted by some forced liquidation brought on by the banks. The latter it is learned are lending only 50 per cent on Marine preferred, instead of the larger dividend some months ago. Western Union equalled its recent high

Reports persist that the dividend stocks were received last in the biggest volume in months. the issues arriving, however, are sing sold.

An			Account								
Resource	s		01	ye	er					\$14,000,000	
Surplus										\$2,000,000	
Capital										.\$1,000,000	

-at this long established institution will assure you of advantages which can be offered only by a bank of wide experience, sound policies and large resources.

¶ Accounts of Individuals, Firms and Corporations in-

We issue our own DRAFTS direct on London.

# The Riggs

ENN. AVE., OPP. U. S. TREASURY

### 紧 违 推 回 独 前 斯 玛 回 The Standard Oils For Maximum Income Yield

With prices of crude and refined products advancing, as they are, Oil stocks never looked more attractive as an investment than right now. It is a public fact that thousands of investors have become wealthy from their Standard Off holdings through receipt of handsome cash dividends and stock bonuses.

¶ And, moreover, thousands of investors are still destined to become wealthy through the same channel. Therefore investment in Standard Oil issues is highly desirable.

I Our free Oil Special will help you in making a proper selection. Ask for including booklet explaining

'The Twenty Payment Plan" STATTERY @ 6

(Established 1908) 40 Exchange Place New York

### 1916 Possibilities

Anglo-French Bds. St. Paul Japanese Bonds So. Pacific Mercantile Marine Anaconda Mojave Tungsten Steel

Clarence Cone & Co.

### The Safest Investments

Ars those that do not fluctuate during dis-turbed conditions of the money or stock mar-kets. First deed of triest notes (first mort-ages), well secured ou real estate in the Dis-trict of Columbia, constitute "gilt-edge" in-vestments. They do not depend pipen the financial responsibility of individuals or cor-porations for their stability, and are exempt from taxation as personal property. We can supply such investments to amounts from \$500 spward. Send for booklet, "Concerning Leans and Intestments.

Swartzell, Rheem & Hensey Co., 727 Fifteenth Street Northwest.

American Security & Trust.
National Savings & Trust.
Union Trust

Washington Loan & Trust.
Confirmatel

Home Savings Bank. 466
Commerce & Savings. If
East Washington Savings. If
Security Savings & Commercial Bank. 13
FIRE INSURANCE STOCKS.

German-American
National Union
TITLE INSURANCE.

NEW YORK CURB MARKET.

York, Jan. II.-Business in cotton a. The close was stoady at a net gain of 3 to saints. Spot at Liverpoot was in good demand a advance of 12 points on the basis of 8.21d for plaint, Port receipts for the day were 28,156 a year ago. New York warestopks were 24,858 bales, against 52,181 last Exports for the day sugregated 11,666 bales, and with 72,883 last year.

Furnished by N. L. Carpenter & Co. Previous Copen, 2 p. m. Close close, 17.50\(\frac{1}{2}\) 8.60\(\frac{1}{2}\) 8.60\(\frac{1}{2}\) 7.70\(\frac{1}{2}\) 7.80\(\frac{1}{2}\) 7.90\(\frac{1}{2}\) 7.33\(\frac{1}{2}\) 7.40\(\frac{1}{2}\) 7.80\(\frac{1}{2}\) 8.10\(\frac{1}{2}\) 8.10\(\frac{1}{2}\) 8.10\(\frac{1}{2}\) 9.10\(\frac{1}{2}\) 9.10\(\f

New York.

### CHICAGO GRAIN MARKETS.

OIL SECURITIES. Furnished by W. B. Hibbs & Co. Bid. Asked. esebrough Mfg...
contail Oil Co...
tent Pipe Line...
verlan Pipe Line...
verlan Pipe Line...
Signal Oil pfd...
Signal Oil com...
Oil...
Pipe T. Oil Co.....

> WASHINGTON PRODUCE. Quotations given below are for large lots of good

WASHINGTON STOCK EXCHANGE.

Washington Railway and Electric pfd., 15 at 5%, 55 at 5%, 55 at 50%, 55 at 50%, 55 at 50%, Mergenthaler Linotype, 2 at 170. Lanston Monotype, 7 at 73%,

DOD at 107%.
Mergenthaler Linetype, 1 at 770.
American Graphophone 1st 6s, \$300 at 99, \$1,000 at 9, \$1,000 at 99, \$0,000 at 99.

GAS BONDS.
Georgetown Gas Cert. Ind. 5s.....
Georgetown Gas Ss......
Columbia Gas and Electric 5s......
Columbia Gas & Electric Deb. 5s... RAILROAD BONDS,

American Tel. & Tel. Conv. 45s. 104
American Graphophone Ist 6s. 939
Washington Market 5s, 1927. 95
Washington Market 5s, 1947. 96
Washington Market 5cold Storage 5s. 96
Norfolk & Washington Steamboat 5s. 106

Thesapeake & Potomac Telephone on American Tel. & Teleg. Conv. 4s... American Tel. & Tel. Conv. 4/4s......

California Petroleus
Canadian Pacific. 1798
Central Leather. 5514 52
Chesapeake & Ohio. 55 46
7 Chicago, M. & St. P. 101 16
8 Chicago, R. L & P. 18
80 Chile Copper 573
800 Composition Con. 174
900 Composition Steel 70
900 Cultan-American Sugar 174
900 Datullers' Scourities. 437
9,600 Gen. Electria. 177
900 Gen. Motors. 47
9,600 Gen. Electria. 177
900 Gen. Motors. 47
9,600 Gen. Electria. 177
900 Gen. Motors. 47
9,600 Gen. Chartell. 177
900 Gen. Motors. 47
9,600 Gen. Chartell. 170
900 Gen. Chartell. 184
9,600 Gen. City So. 195
9,100 Int. Agricul. 194
9,600 Int. Copper 195
9,100 Int. Nickel. 195
9,100 Int. Nickel. 195
9,100 Int. Nickel. 195
9,100 Leak. Steel. 195
900 Lehigh Vallay. 195
900 Lehigh Vallay. 195
900 Maxwell Motor Co. 195
900 Merc. Mar. etfs. 195
900 Me

American Drug Syndicate... Borden Condensed Milk.... Borden Condensed Milk pfd. Butte and New York..... Canada Copper.... Cosden Oil..... Cramp S. & El.... Driggs

# 100 Westinghouse ...... 65% 600 Wheeling & L. E. 21 ped. 4%

BALTIMORE STOCK MARKET. BALTIMORE CITY STOCKS (Reg.)
Bid. Asked

Baltimore Trust.
Continental Trust, 190.
Farmers & Merchants' ?
Fidelity & Deposit, 50.

marketable goods only. Jobbers' prices are higher. Lower grades may be sold for less. Fancy goods

Si under grade, creamery, Tako; store-packed, 18-30.

R. 1,000
R.

## THE NEW MEN'S SHOP G STREET-TWO DOORS EAST OF ELEVENTH.



# **OVERCOATS**

The annual sale of Winter Suits and Overcoats at finally reduced prices.

The hundreds of these 1915-1916 Overcoats, Balmacaans and Suits are located, for quick selection, on Street Floor, near to the door of this New Shop-G Street, two doors east of Eleventh.

# THE PALAIS ROYAL

WALLY" RETURNS TO

"DEAR OLD NEW YORK"

In the ten short months that J. Hesse

Walraven has been in charge of the publicity department of the Paramount

has won for himself a host of friends. These friends will be delighted to learn that he has accepted an exceptionally

flattering offer with the same corpora-tion in New York City.

ccess with this picture, and with the

started his now famous operatic war.

Parcel 5 over 7-Alexander P. Heron, trustee, et ux to Leslie H. Friend and Dona F. Friend, two parts of said parcel; \$10, stamp 50 cents. 1909 Fourteenth street northwest-Leo P. Harlow,

trustee, to Jesse S. Davies, lot 20, square north of 242; \$6,000.

Congress Heights Extension—Edward W. Womack et ux to Charles B. Smith, lot 50, square 5924; \$300.

54 L street northwest-Mary A. Mulroe, executrix

Open New York Office.

To facilitate the handling of their American business, Wood, Gundy & Co.,

called Mr. Walraven east to assist m in his fight, where he remained until r. Hammerstein retired from the field

HOURS, 9 to 6.

CLAIRVOYANTS. CASTILLO—50C

OW FEE. Advice on all business and don

irs; brings happiness and removes troubles;

ion, 60 F 8T., sorner ith and Fine.

LICENSED. Hours, 16 s. m. to 6 p. m.

CASTILLO-READINGS, \$1.00. ten you consult him you consult the best, ted gentleman, giving years of study to his oo. No guess work, but based on select effects. He helps you in all love and bus a contract the experience of the contract of the contra ANCE TO 6 P. M. CLOSED SUNDAYS.

### M. SPENCER

Studio, 1318 14th St. N. W. CONSULT THIS GIFTED LADY AND BE CONVINCED PERSONALLY OF THE HONESTY AND SINCERLITY OF HER WORK. Without asking a question she will tell you the object of your call, giving names of freeds, relative, and actual facts concerning your life and circumstaness which you know to be absolutely true. THE MADAME WILL REFUSE TO ACCEPT ANY FEE UNLESS SHE GIVES THE UTMOST SATISFACTION. Remember, your prospects of today

THE GREAT AUSTRALIAN
PALMIST AND CLAIRVOYANT.
Can be consulted on all affairs. 123A Walter
lace SE. Hours: 9 a. m. to 10 p. m.; Sundays
com 2 to 7 p. m. Phone Linc. 172. Picture Corporation for this district he

MRS. R. LUSBY. and Foreign Cards; East India Crystal 737 11th N. W. Second fie DELMAIN SISTERS

### SPECIAL NOTICE.

'Exernal City" is regarded as one of the most wonderful pleces of publicity promotion ever done in that city. Mr. Walraven has been quite a factor in the amusement circles of this coun-try. Born in 1885 in Minneapolis, he al-ways showed a fondness for the theater. He became associated with the Audi-REGULAR QUARTERLY MEETING orium theater, of Minneapolis, and final ly became representative for that dis-trict of the Metropolitan Opera Company of New York. When Oscar Hammerstein

ANNUAL REPORT OF C. G. SLOAN & CO., Inc.

made and lost two fortunes in the amusement field, but now has a strong foothold towards securing his third. Mr.
Walraven left last night to begin his
new duties.

REAL ESTATE TRANSFERS.

President,
GEO. H. EMMONS, JR.,
J. MILLER KENYON.
I. MARK McK. SLOAN, President of C. G.
SLOAN & CO., Inc., of the District of Columbia,
affirm that the facts stated in the above certificate
are true, to the best of my knowledge and belief.
MARK McK. SLOAN, President,
Substribed and affirmed before me this 17th day AGNES L. MINICE The most unusual collection of its

# PETERSEN'S

Antiques-Hand-made Jewelry-Rare Curica.

MR F. ACROSS FROM WILLARD HOTEL

L street northwest—Mary A. Mulroe, executrix to William C. Sullivan, lot 193, square 621; 22,000. Moore & Barbour's Second Addition—Forence D. McAuliff et ux to Warren A. and Ella M. Romiz, lot 25, block 10; \$10, stamp \$4. Thirteenth between C and D streets northeast—Harry A. Kite et ux to Lewis E, and Elizabeth Darling, lot 125, square 193; \$10, stamp 50 cents.

Thirteenth between C and D streets northeast—Harry A. Kite et ux to Lewis E, and Elizabeth Darling, lot 125, square 193; \$10, stamp 50 cents.

FOR SALE—FURNITURE.

FURNITURE—NEW AND SLIGHTLY USED. from some of the best homes in the city; cash or credit. Save money; buy at Hopwood's, 8th & K.

MONEY TO LOAN.

### MONEY TO LOAN. MONEY TO LOAN ON APPROVED CITY REAL

MONEY TO LOAN ON APPROVED CITT REAL estate at lowest current rates; special privilegrs with respect to prior payments. TYLER & RUTHERFORD, Inc., \$17 18th st.

MONEY TO LOAN ON REAL ESTATE IN small and large sums. All transactions conducted with economical consideration for borrowers. WM. H. SAUNDERS & CO., Southern Bldg., 807 18th st.

# of Toronto, Canada, and London, Eng., have opened an office in the Bankers' Trust Building, 14 Wail Street, New York City. A. W. Scripture, who for many years has represented Wood, Gundy & Co., in New York, will have charge of the new office.

ADS BRING RESULTS

# Read and USE Herald Classified Ads

HELP WANTED-MALE. ANTED-TEN HIGH-GRADE NEWSPAPE solicitors. Apply to Mr. TALBOT at Herald office

HELP WANTED-FEMALE

Help Wanted-Male or Female. DRESSMAKERS AND GIRLS TO LEARN French dresscutting dressmaking designing and millinery; good positions formisted after learning. NEW YORK MILEMBERY ACADEMY, 118 G

### BOOMS FOR REST.

FURNISHED. 89 1 ST. NW.-PRONT, WELL PURNI

PERSONALA.

SPECIALIST 504 SEVENTEENTH STREET. OVER TO YEARS Successful Practice in the and Special Disease of Mer and Wosters Means Health to You If You Suffer Charges Low. Medicine Furnished.

CONSULTATION FREE Private Waiting Room for Ladies.

Office Hours, 2 to 1, 2 to 5 Sunday, 28 to 11.

NOTICE: Artificial teeth and second-hand Diamonds and 3-welry bought.

Louis Abrahama, \$15 G. Op. Pat. Office.

MIISS CAIN Manicuring and Scalp Treatment. 716 7th st. N. W., Apt. 1. Phone Main 7425. ALL WHO PEEL THAT THEY ARE GIFTED IN ALL WHO FREE THAT THEY ARE GIFTED IN EVEN THE SLIGHTEST DEGREE OF HAVE BYEN THE SLIGHTEST DEGREE OF HAVE BYEN THE SLIGHTEST DEGREE OF HAVE BYEN THE FOLLOWING:

A POWER IN ANY OF THE FOLLOWING:
CLAIRVOYANOT, HEALING, TR U M P E T SPEAKING, SLATE WRITING, INSPIRATIONAL SPEAKER, SINGING OR FLAYING, WILL FIND IT TO THEER ADVANTAGE TO CALL ON PROF. ZANCIG. HE HAS SOMETRING TO TRILE THAT WILL INTERLEST THEM. SEE HIM NOW AT HIS STUDIO, 50
MTH ST, NW.

WORKINGMEN-GETTING WISE TO THE fact that stores in cheep rest section can sell more value for same "mon." Oh, yes; it's easy to prove by calling here; take a look at some very good pants, new and stylish, at \$2. Worth more? Surv. One price. JUSTH'S OLD STAND, \$29 D. Calificur Orange Blossom Perfume; "made where orange blossoms grow;" trial bottle, 10c; 1 ounce 8; the sweetest, most exquisite perfume err produced. Send today. Calificur Co., Los Angeles, Cal.

MOVING, PACKING, STORING.



### CAREFUL INVESTMENTS

money in Pirst Deeds of Trust (Pirst Mortgages) Washington, D. C., Beal Estate always give the principle due, regardless of the varying incomes and

WM. H. SAUNDERS & CO., Southern Building, 807 15th St.

### BUSINESS ANNOUNCEMENTS. Vacuum Cleaning, \$3.50 Per Day.

NATIONAL VACUUM SALES CO., MAIN GES. ETB AND D STS. N. W. ICE BOXES AND REFRIGERATORS

McCRAY REFRIGERATORS McCRAY REFRIGERATOR CO., \$11 F St. N. W.

CORRECT TUNING, R.R. WORK GUARAB-teel. Many years at Weber and Steinway facto-ries, New York. T. EOLVERSON, 128 North Carolina ave. ne. Phone Lin. 388. PAINTING AND PAPERHANGING.

WALL PAPER, 10c. 15c, 25c, AND 50c paper, 5c and 10c per piece; rooms papered \$2 up. Plastering and painting of all kinds. LE PREUX, 507 P st. nw. Phone N. 4570.

CARPETS AND RUGS CLEANED ST COMpressed sir, the harmies way, Compressed sir, the harmies way, Compressed sir, Carpet Cleaning Co., 300 C st. nw. Phone M. 1978.

WINDOW CLEANING.

PHONE M. 118 TO HAVE YOUR WINDOWS deeped. Acme Window Cleaning Co., Mr 6 se. FOR SALE-MISCELLANEOUS FOR SALE—HOT WATER HEATER AND Radiators; best make; also 2 ranges. BOX 4, Herald office.

NEW AND BEAUTIFULLY ILLUS-trated Life of Dr. Booker T. Wash-ington. Books ready for delivery. Agents' outfit mailed on receipt of 10 cents to cover postage. Address B. F. JOHNSTON, Inc., \$26 Pa. ave. nw., Washington, D. C.

FOR SALE—PIANO BARGAIN, NEW, REST make, 80-cota, 30 roles. Cost me 5000, will deliver for 520, Cash. Call M. 306. See it at once. Leaving city. CONWELL, 1400 H st. nw.

### LEGAL NOTICE

### PROPOSALS.

TWO BATHS, 10 ROOMS, LARGE yards, new iron porch; 6th st. nw., near M; wide brick, finest of condition; new paper. CAYWOOD & GAR-RETT, 1231 New York ave.

lytown-Short distance from car, one fare; 12 rooms, modern bath, electricity modern heat; Fessenden st.; ideal high location. CAYWOOD & GARRETT 1231 New York ave.

12 O ST. NE.-FOUR ROOMS AND BATH, HOT and cold water; rent, SA. Also, garage in rear, BUSINESS CHANCES.

## OR BALE-LIQUOR STORE AND CAFE IN

ixtures, etc. No free lunch. Rent online. A map for \$3,500, Answer BO

### SPIRITUALISM

TEST SEANCE NIGHTLY EXCEPT TUESDAY and Saturday, at 8.25. C. Saunders, Message Bearer, EANCIG'S TEMPLE, 802 14th st. nw. ROOMS AND BOARD

1925 K ST. NW.—NICELY FURNISHED ROOMS with board; home comforts, Gentlemen only, Also, table board by week or month, near Commerce Building, State, War and Navy Depts.



FORD TOURING CARS, E.S. PER HOUR; white chauffeurs. Phone Col. 384.

### DIED.

ZIMMERMAN—On Sunday, January 16, 1916, at the Naval Hospital, Annapolis, Md., Licut. CHARLES ADAMS ZIMMERMAN, aged 64 years, beloved husband of Ida S. Zimmerman, of Annapolis.

Funeral from St. Mary's R. C. Church Wednesday morning, January 19, at 10:30 o'clock. Interment in St. Mary's Cemetery.

ARBAUGH.—On Monday, January 17, 1916, at 12:30 a.m., at his residence in Woodside, Md., EDGAR G. HARBAUGH, beloved husband of Julia C. Harbaugh Harbaugh, beloved husband of Julia C. Harbaugh,
Services at Grace Episcopal Church,
Woodside, Md., at 11 a. m. Thursday,
January 20. Interment at Glenwood
Cemetery, Washington, D. C.

FUNERAL DESIGNS. FUNERAL FLOWERS.

GUDE,

BY WALT MEDOUGALL



